

- **General Rate Increase – United States to Australia and New Zealand**

August 4, 2014

Dear Customer,

We would like to inform you that with effect from **October 1, 2014** Hapag-Lloyd will increase rates for all cargoes and all container types from the United States via the East Coast, Gulf Coast and West Coast ports of load to Australia and New Zealand by the following:

US West and Gulf Coast Ports:

- **USD 250 per 20' Container**
- **USD 500 per 40' Container**

US East Coast Ports:

- **USD 150 per 20' Container**
- **USD 300 per 40' Container**

For further information please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG